



> 2023 Spring Preseason Bags Program

Discount Levels	Level 1 5%	Level 2 7%	Level 3 10%
Minimum to Qualify	\$1,000-\$2,999	\$3,000-\$4,999	\$5,000 >

Shipment Window	January 01 – June 30
Payment Due Date	Net 90

The Booking Process:

- Order Deadline: **October 01, 2022** to qualify for earned discount & Free Freight on all pre-booked orders.
- Program discount levels earned apply to all re-orders within the Bags categories.
- All orders must be submitted through Thule Extranet.
- A minimum order of \$1,000 must be written to qualify as a 2023 Spring Preseason Bags (SPB23) order.
- The minimum shipping split is \$1,000 per preseason order.
- Free Freight levels for the SPB23 Program are set at \$1,000 to the same location.
- New item(s) ship windows are subject to the product availability date.
- All calculations for freight, splits etc. are calculated off the discounted or net dollars.
- New Account dealers are not eligible for Preseason Program. Please ask about our New Account Program.

Reorders:

- A dealer reorder discount level is based on SPB23 commitment as of the order deadline and effective January 01, 2023.
- Qualifying discount and Net 30 days credit terms apply to all reorders through June 30, 2023 (credit permitting).
- Small order service charge of \$20 will apply to all orders below \$200.